

Compleat appoints Channel Manager

COMPLEAT SOFTWARE APPOINTS CHANNEL MANAGER TO DEVELOP UK E-PROCUREMENT BUSINESS

- Former Systems Union channel manager joins e-procurement and expense solutions provider from reseller Eclipse Computing -

24 October, 2008: Compleat Software, a provider of e-procurement and expense solutions for the mid-range and large enterprise marketplace, <http://compleatsoftware.com> has appointed Rory Forbes as its UK Channel Partner Manager. He will be responsible for recruiting and developing reseller partners to promote, implement and support the Compleat e-procurement product, with a specific focus on the SunAccounts and Microsoft Dynamics UK partner base.

Forbes brings with him considerable channel expertise gained over three years of running Systems Union's UK channel and extensive knowledge of the enterprise software industry, having moved to Compleat Software from technology systems reseller Eclipse Computing, where he held the position of Sales and Marketing Director.

Neil Robertson, CEO of Compleat Software, comments: "Rory Forbes is an excellent addition to the team as we start to drive the business forward through our planned 100% channel strategy. He brings a wealth of experience of having worked both within and for some of the best names in the industry. He understands the rigours of the finance and ERP world and already has firsthand experience of the great potential for e-procurement and the opportunity it brings to the channel in the present 'credit crunch' market."

Prior to Eclipse Computing, Forbes worked at Manpower Software, where he established a partner management infrastructure, developing relationships with system integrators and building a channel of resellers for onward licence sales. Prior to this Forbes was UK Channel Manager for financial and ERP systems vendor, Systems Union, where he was responsible for building on the success of the UK channel whilst designing and executing an innovative sub-distribution model and associated licensing processes. Prior to this he was responsible for growing channel business at financial and business systems vendor, Agresso, where he developed a new vertical market business for this international provider taking revenues from Start-up to £multi-million within two years.

Forbes comments, "Conserving corporate cash, maximising the effectiveness of spend and increasing

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productivity must be top of the agenda for companies battling through the recession and Compleat e-procurement and expenses software is an ideal follow on-sale for accounting software VARS. Our resellers will be able to offer solutions to the worse nightmares of finance directors - giving them total control over corporate spend.”

ENDS

About Compleat Software Limited

Compleat Software Limited (formerly Vectra IT) is a provider of e-procurement and expense solutions for the mid-large marketplace. Committed to product and client satisfaction it strives to be at the forefront of technologies in order to provide best-of-breed software solutions.

www.compleatsoftware.com

About Compleat Procurement

Compleat from Compleat Software Limited is a Microsoft web-based e-procurement and expense solution that tightly integrates with most mid-ware accounting solutions. Providing your business with immediate cost-control, Compleat controls all aspects of your company's procurement cycle. With the most advanced, customisable workflow solution and real-time financial integration Compleat provides a winning procurement framework.

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